

M&A Update

Construction & Engineering

June 2021

Key Highlights

M&A in the United States

Page 3

M&A in the Construction & Engineering Sector

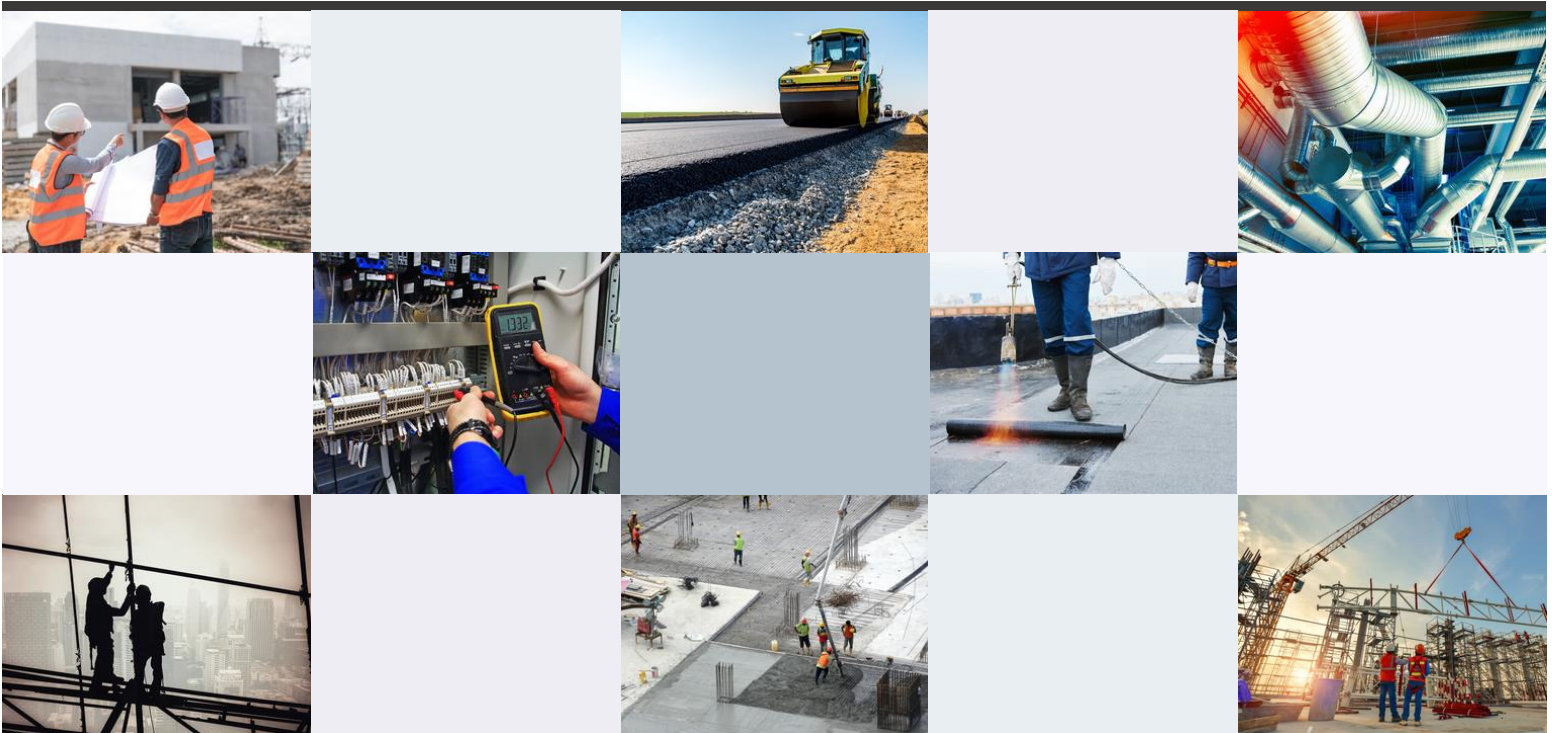
Page 4

Notable Transactions

Page 5

Public Markets

Page 6



M&A in the United States

Deal Activity & Valuations

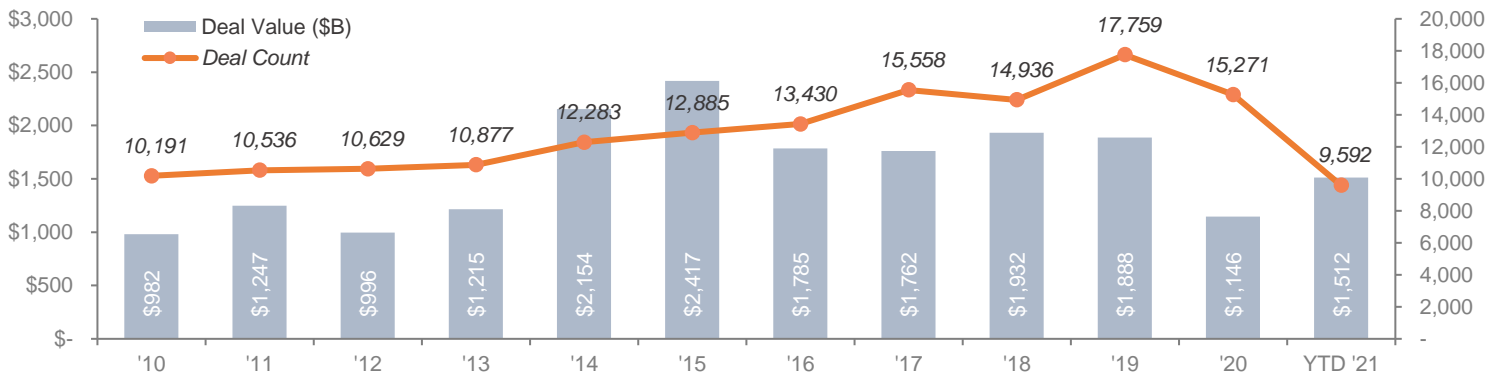
Deal Activity

U.S. mergers and acquisitions activity in the first half of 2021 increased 36% on a year-over-year basis, reflecting a markedly different environment than the first half of 2020 when COVID-19 stalled transactions. Pent-up demand for transactions coupled with continued lower interest rates, an abundance of capital reserves and anticipated increases in tax rates resulted in a deal value record for the first six months of the year.

9,592 M&A Deals	\$1.5 Trillion Deal Value
▲ 36% YoY growth	▲ 413% YoY growth

Total M&A Deal Volume & Value in the United States

\$ in Billions; Year to date through June 30, 2021



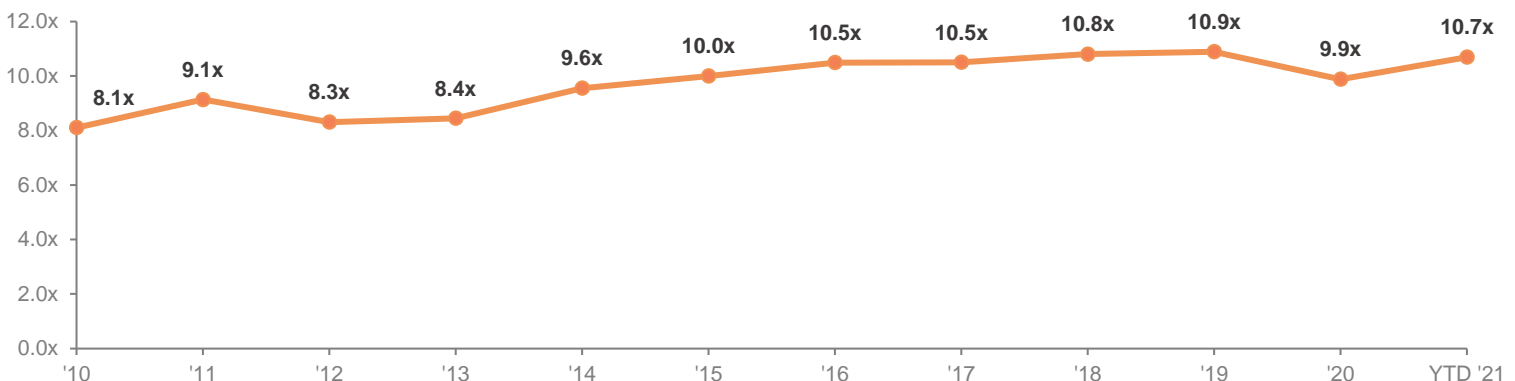
Valuations

COVID-19 caused a significant drop in both M&A activity as well as overall valuations throughout 2020. However, due to a number of market factors, valuations bounced back in late 2020 and has remained elevated in 2021. Attractive assets that have been less impacted by COVID-19 or have a strong growth projection as the economy rebounds are demanding high valuations. Additionally, public market valuations have increased as more money is invested into the equity markets.

10.7x	10.7x
Current Median EV / EBITDA	5-Year Median EV / EBITDA

Median Enterprise Value (EV) / EBITDA Valuation Multiple

Only includes transactions with disclosed financial terms; Year to date through June 30, 2021



Sources: S&P Capital IQ, Pitchbook, IMAA Institute, CCCA Research

Definitions: YoY = Year-over-year; Enterprise Value = Market Cap + Debt - Cash; EBITDA = Earnings Before Interest, Taxes, Depreciation & Amortization

M&A in the Construction & Engineering Sector

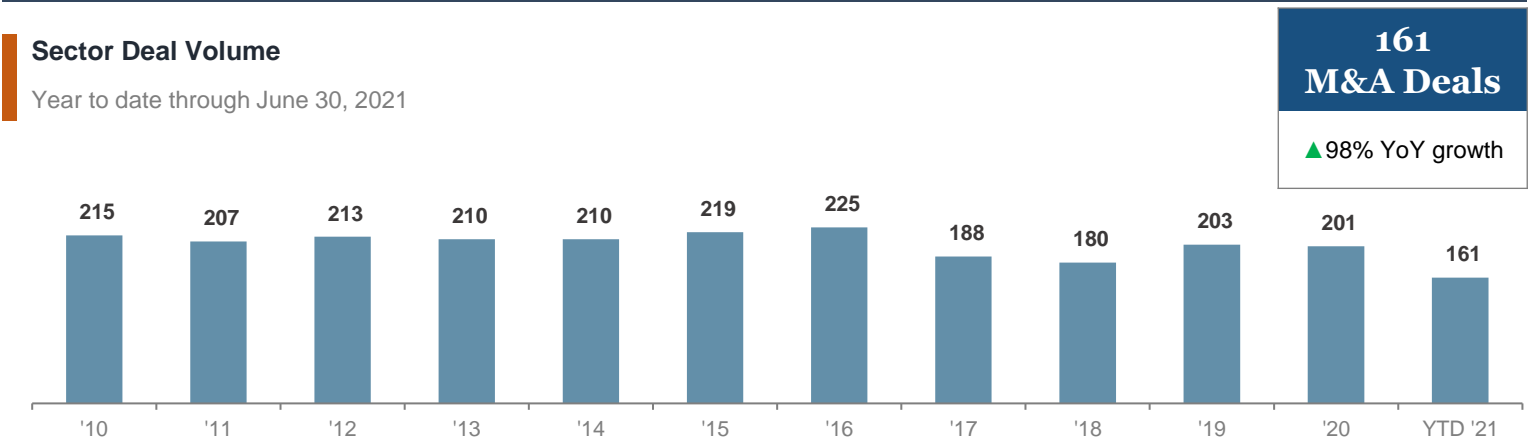
Sector Snapshot

Industries in the U.S. Construction & Engineering Sector

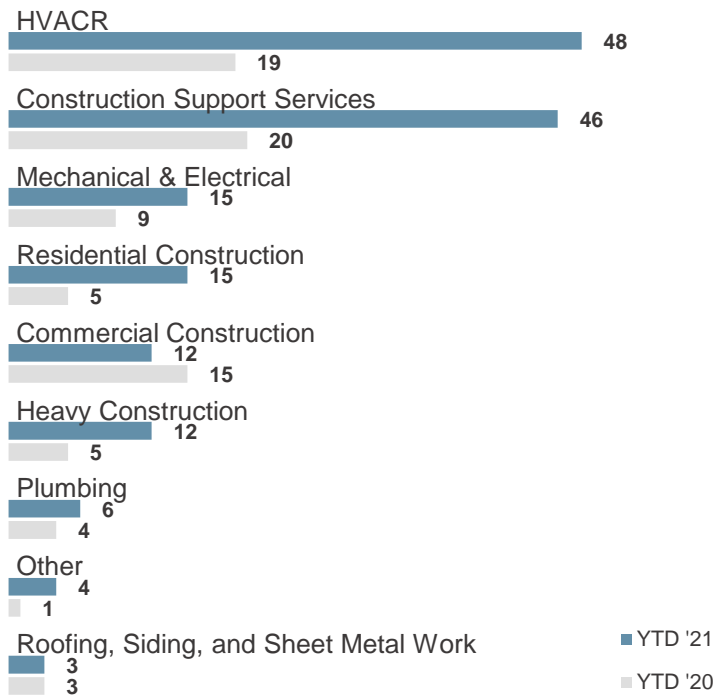
Construction & Engineering		Specialty Contract Work	
Commercial Construction	Heavy Construction	HVACR	Plumbing
Residential Construction		Mechanical & Electrical	Other ⁽¹⁾
Construction Support Services		Roofing, Siding, and Sheet Metal Work	

(1) Includes Carpentry, Glazing, and Masonry & Concrete

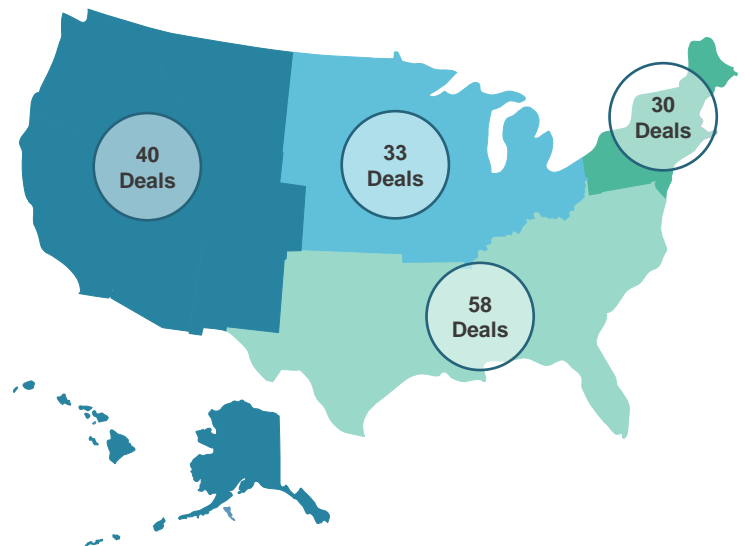
Sector M&A Deal Volume



M&A Deal Volume by Industry



M&A Deal Volume by U.S. Region



Sources: S&P Capital IQ, Pitchbook, IMAA Institute, CCCA Research
Definitions: YoY = Year-over-year

M&A in the Construction & Engineering Sector

Notable Deals & Buyer Mix

Notable Deals

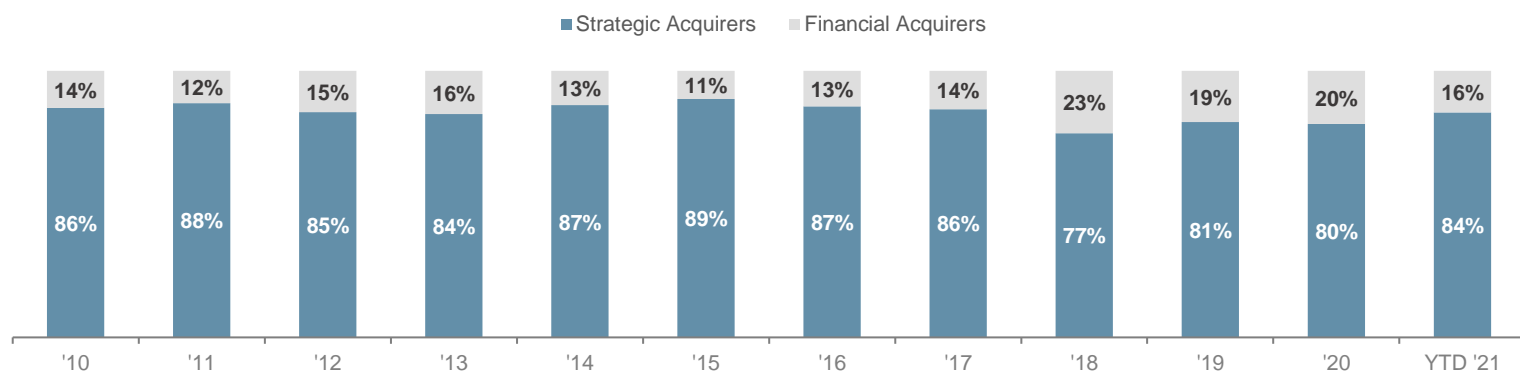
Date	Company	Acquirer	Enterprise Value (EV) (\$ in MM)	Implied EV / Revenue	Implied EV / EBITDA
Feb 2021	Aegion Corporation	New Mountain Capital	\$1,154	1.5x	8.6x
Feb 2021	Gibbs & Cox, Inc.	Leidos Holdings, Inc. (NYSE:LDOS)	\$380	-	-
Mar 2021	Scotbilt Homes, Inc.	Champion Home Builders, Inc.	\$53	0.7x	-
Mar 2021	GET Solutions Inc.	Terracon Consultants, Inc.	-	-	-
Apr 2021	Solcius	Sunworks United, Inc	\$52	0.6x	-
Apr 2021	Vintage Estate Homes	Landsea Homes US Corporation	\$55	-	-
Apr 2021	Mission Plumbing, Heating, & Cooling	Southern HVAC Corporation	-	-	-
May 2021	Berkeley Building Company, Inc.	Summit Homes	-	-	-
Jun 2021	L.R. Kimball	TranSystems Corporation	-	-	-
Jun 2021	Riggs Distler & Company, Inc.	Centuri Group, Inc.	\$855	-	-

Note: This table includes only a sample of relevant transactions in the context of M&A activity in the sector. It is not meant to be all-inclusive.

Buyer Mix

Share of Acquisitions

% of Acquisitions by Strategic and Financial Acquirers



Sources: S&P Capital IQ, Pitchbook, IMAA Institute, CCCA Research

Definitions: Enterprise Value = Market Cap + Debt – Cash; EBITDA = Earnings Before Interest, Taxes, Depreciation & Amortization

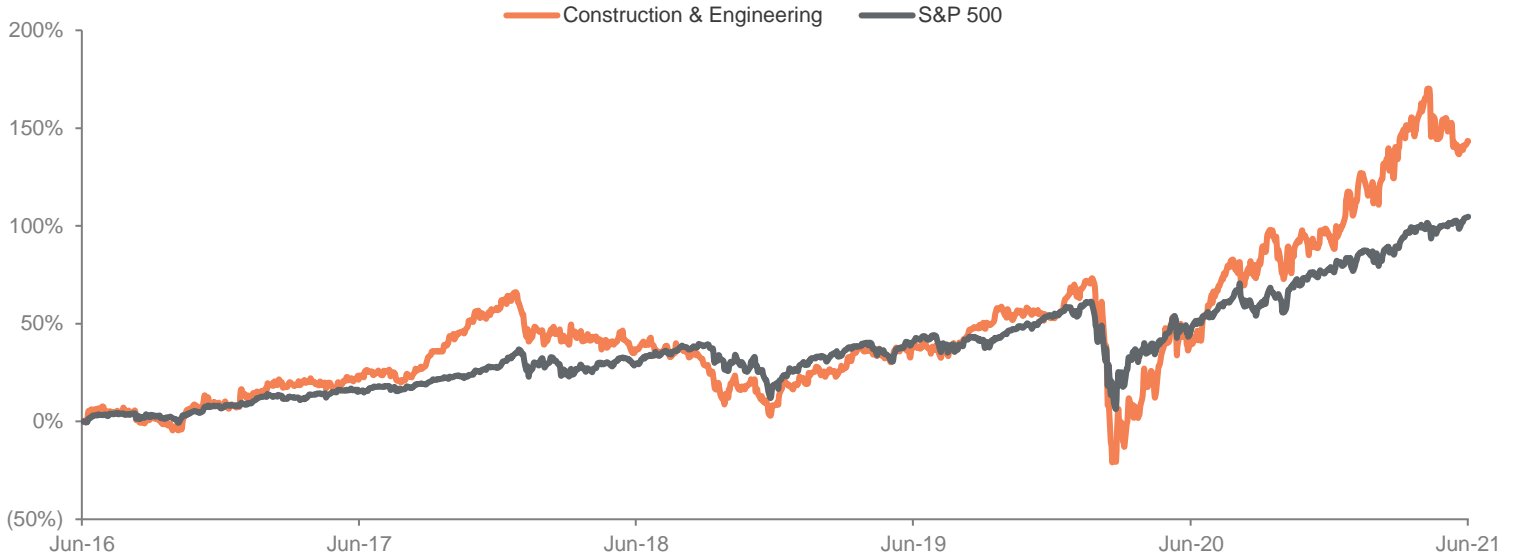
Public Companies in the Construction & Engineering Sector

Performance & Valuations

Sector Performance

Return vs. S&P 500

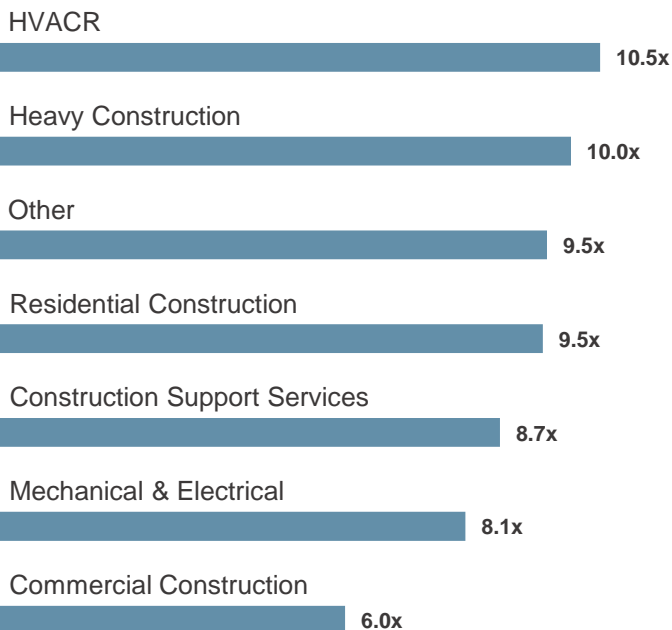
Last 5 Years



Valuations

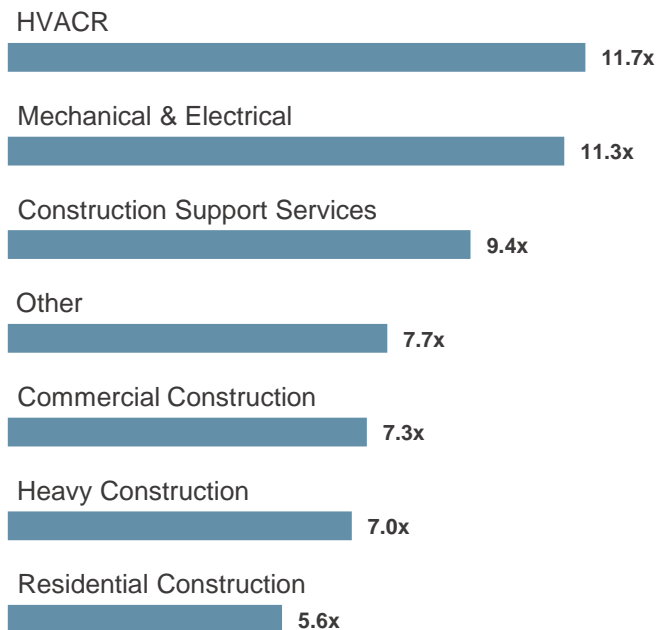
Enterprise Value / LTM EBITDA

Median of Publicly Traded Companies



Enterprise Value / NTM EBITDA

Median of Publicly Traded Companies



Sources: S&P Capital IQ, Pitchbook, IMAA Institute, CCCA Research

Definitions: Enterprise Value = Market Cap + Debt - Cash; EBITDA = Earnings Before Interest, Taxes, Depreciation & Amortization; LTM = Last Twelve Months; NTM = Next Twelve Months

CC Capital Advisors

Firm Overview

Who We Are

CC Capital Advisors is a boutique investment banking firm providing mergers and acquisitions, capital raising and strategic advisory services to middle market clients. Our experienced team of committed advisors combines long-standing transaction experience to provide independent and uncompromised services to achieve our clients' objectives.

Who We Serve

We tailor our services to a broad base of clients, including entrepreneurs, family-owned businesses, private and public corporations, family offices, private equity and venture capital investors. Clients have repeatedly chosen us as trusted advisors and partners because of our quality advice, ability to execute transactions and client-first philosophy.

What We Do

Mergers & Acquisitions	Capital Raising Advisory	Strategic Advisory
<ul style="list-style-type: none">Sales of privately-held companiesBuy-side acquisitionsMinority buyoutsCorporate subsidiary divestituresPrivate equity and venture capital portfolio divestitures	<ul style="list-style-type: none">Senior secured and unsecured debtMezzanine capitalGrowth equity capitalRecapitalizationsPrivate placements of institutional capital	<ul style="list-style-type: none">Business valuationsStrategic options assessmentOwnership transition planningCorporate reorganizations

Why Clients Choose Us

100+ Years	Collective investment banking experience of our team	\$7 Billion	Completed transaction experience of our team
Midwest Values	Integrity, experience and commitment are our core values	\$400+ Million	Completed transaction value in the last 12 months
Global Reach	We represent clients across the world	30+ Deals	Number of transactions closed since 2017

Contact Our Team

John Hense
Managing Director

(816) 360-8646
jhense@ccccapitaladvisors.com

Bill Conway
Managing Director

(816) 360-8697
bconway@ccccapitaladvisors.com

Terry Christenberry
Managing Director

(816) 360-8698
tchristenberry@ccccapitaladvisors.com

Stephanie Siders, CFA
Vice President

(816) 360-8695
ssiders@ccccapitaladvisors.com

Chris Brito
Vice President

(816) 360-8694
cbrito@ccccapitaladvisors.com

Jack Ruscig, CPA
Analyst

(816) 859-7462
jruscig@ccccapitaladvisors.com

Tyler Clement
Analyst

(816) 859-7446
tclement@ccccapitaladvisors.com

Jack Schanze
Analyst

(816) 425-9391
jschanze@ccccapitaladvisors.com

Anthony Fortino
Analyst

(816) 425-9535
afortino@ccccapitaladvisors.com

Laneah Knuth
Executive Assistant

(816) 425-9403
lknuth@ccccapitaladvisors.com

www.ccccapitaladvisors.com



INTEGRITY. EXPERIENCE. COMMITMENT.

2001 Shawnee Mission Parkway, Suite 110
Mission Woods, Kansas 66205
816-360-8600

The information contained in this report was compiled by CC Capital Advisors from a variety of sources including news reports, S&P Capital IQ, Pitchbook, IMAA Institute, SEC filings, company statements, and information provided by M&A professionals. Many deals did not disclose pricing, and other private transactions may not have been publicly announced. Transactions are subject to change or termination prior to closing. While CC Capital Advisors makes a good faith effort to ensure the accuracy of this report, it is intended for general information purposes only. CC Capital Advisors is not responsible for any errors or omissions in this report.

Country Club Financial Services Inc., dba CC Capital Advisors, Member FINRA, SIPC